Stan Uhlig Bio

Over 37 Years of DoD Experience

Managed almost $8 Bil Federal Construction

Owner of Federal Construction Consultants

Author of *Principles of Federal Construction Contracting*

Speaker and Consultant
Types of Construction Contracts

Sealed Bid
- Project is already designed
- Firm-Fixed Price
- Lowest price wins

Negotiated
- Includes Design-Build and Indefinite-Delivery/Indefinite Quantity Contracts
- “Best Value” contracts
Types of Negotiated Contracts

Design/Build

Requires proposal and price
Awarded based on “Best Value” to the government
Requires teaming or Joint Venture between contractor and A/E firm
Job Order Contract (JOC)

Called Simplified Acquisition of Base Engineering Resources (SABER) by Air Force

Indefinite-Delivery/Indefinite-Quantity Contract

Uses standard book prices, i.e. R.S. Means and coefficient

One year base and up to four option years

Task orders may be up to $2 mil
Multiple Award Task Order Contract (MATOC)

Sometimes called a Multiple Award Construction Contract (MACC)
Indefinite-Delivery/Indefinite Quantity Contract
Awarded to 3-5 contractors
Contractors compete against each other for task orders
One year base and up to four option years
Various limits on total contract and task orders
Single Award Task Order Contract (SATOC)

Indefinite-Delivery/Indefinite Quantity Contract
Awarded to one contractor
Based on “Best Value”
Contractor negotiates each task order with government
One year base and up to four option years
Various limits on total contract and task orders
Useful Websites

FEDBIZOPPS  www.fbo.gov

FEDBID (reverse auction site)  www.fedbid.com

Federal Procurement Data System  www.fpds.gov

SBA Subcontractor Opportunities  www.sba.gov/subnet/